



Republic of the Philippines
DEPARTMENT OF AGRICULTURE
PHILIPPINE FISHERIES DEVELOPMENT AUTHORITY
PCA Annex Building, Elliptical Road Diliman, Quezon City
Telefax. No. 925-61-41

October 25, 2017

SAMUEL G. DAGPIN, JR.

Chairman

Governance Commission for GOCCs

3F Citibank Center, 8741 Paseo de Roxas

Makati City 1226

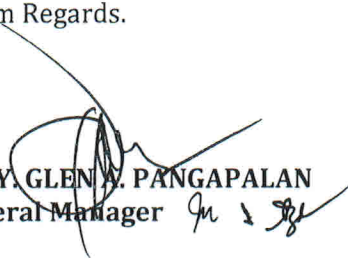
Metro Manila



Dear Chairman Dagpin:

Submitting herewith the certified true copy of the signed Board Resolution No. 17035, S. 2017:
Approval of the Documentary Requirements for the Performance Agreement Negotiation (PAN) CY 2018 and the PFDA Performance Monitoring Report for the 3rd Quarter 2017.

Warm Regards.


ATTY. GLEN A. PANGAPALAN
General Manager

PHILIPPINE FISHERIES DEVELOPMENT AUTHORITY

	No.	Strategic Objective / Measure	Formula	Weight	Rating System	Annual Target 2017	3rd Quarter	
							Target	Actual
Customer / Stakeholders	SO1	Expand Client Base and Enhance Customers Service Satisfaction						
	SM1	Client/port users served (with PTCB)	Absolute Amount	7%	33,216	30,000	5,316	17,327
	SM2	Client Satisfaction Rating (third party survey)	Percent of respondents with rating of 4 or 5: 81% above - VS 70% - S 70% below - NI	3%		Very Satisfactory Rating	Survey Conducted	Survey Completed - on-going data processing
		Subtotal:		10%				
	SO2	Increase Revenue Sources to Achieve Sustainable Income						
Finance	SM3	EBITDA (in million peso)	EBITDA (Adjusted TC/ less Interest, Taxes, Depreciation, and Amortization)	5%		80.00	20.00	72.52
	SM4	Collection efficiency (current)	Total collections of current accounts/Total billings	5%		93%	84%	91%
	SM5	Collection efficiency (arrears)	Total collection of arrears/net arrear receivables 2009-2016 (142 Million)	2%		30%	6%	1%
	SM6	Budget Utilization Ratio	Utilized 2017 GAA and PY Carry over / 2017 GAA + py Carry over	5%		100% (Balance as of 31 Dec 2016)	6%	7.7%
		Subtotal:		17%				

Note: Adjustments made on the number of clients in Zamboanga Fish Port Complex reports for the months of January & February 2017 and were reflected on the May 2017 report.

	No.	Strategic Objective / Measure	Formula	Weight	Rating System	Annual Target 2017	3rd Quarter	
							Target	Actual
	SO3	Increase Efficiency in the Utilization of Post-Harvest Facilities						
Internal Processes		Utilization rate of port facilities:						
	SM7	Market Hall	Utilization rate over target rate(target rate = maximum capacity as of 31 December 2017, as submitted)	3%	97%	95%	95%	97%
		Cold Storage		3%	57%	66%	57%	
		Ice Plant		3%	66%	85%	51%	
		Processing Areas and Building Spaces		3%	71%	76%	72%	
		Commercial and Industrial Areas		3%	61%	60%	62%	
		Subtotal:	15%					
Note:	Actual maximum capacity of the IFPC Processing Area was revised (from 1,500 to 3,000 sq.m.) Actual maximum capacity of the ZFPC Cold Storage was revised (from 24 to 18 cubicles)							

	No.	Strategic Objective / Measure	Formula	Weight	Rating System	Annual Target 2017	3rd Quarter	
							Target	Actual
	SO4	Increase Efficiency in Project Implementation						
SM 8		NFPC Upgrading of Road Network - Phase 2	Actual percentage of completion over target	5%		Phase II Project construction started and completed	75%	63.54%
		NFPC Upgrading of Market Hall 3-5 (GAA-Tier 2)	Milestone	5%		DES-2% NOA-2% NTP-1%		For Bidding
SM 9		No. of Developmental Project:						
		a. No. of Projects Started (PS)	Absolute Amount	15%		19	4	0
		b.. No. of Projects Completed (PC)	Absolute Amount	15%		26		9
SM10		No. of procurement, repair and improvement projects completed at Regional Fish Ports	Absolute Amount	3%		10	3	3
		Subtotal:		43%				
Internal Processes								

	No.	Strategic Objective / Measure	Formula	Weight	Rating System	Annual Target 2017	3rd Quarter	
							Target	Actual
Learning and Growth	SO5	Enhance Organizational Capabilities and Institutionalize Total Quality Management						
	SM11	ISO 9001:2008 Certification	Milestone	7%	3%	Surveillance audit passed (NFPC)	Surveillance audit passed (NFPC)	Passed Surveillance Audit on Sept. 29, 2017
	SM12	Automation of PFDA Operation	Milestone	5%	2.5%	Development of Port maintenance and refrigeration, and Financial Information system	Surveillance audit passed (NFPC)	Preparation/ Review of draft QMS Manual and other documentary requirements of 4 ports
				installation in five (5) Ports - 0.5% each		Installation in 5 ports (Camaligan, Sual, Iloilo, Zamboanga, Lucena) of Accreditation Information and Contract Monitoring System	1	4
	SO6	Strengthen Manpower Capacities through Trainings and Skills Development Activities, and Agency Competency-Based Recruitment System						
	SM13	Percentage of incumbents meeting required competencies	Total number of incumbents meeting required competencies over Total number of incumbents	3%	All or nothing	Establish the baseline		On-going focal group discussion for the conduct of competency profiling
		Subtotal:		15%				
		TOTAL		100%				

Certified Correct by:


IRIS R. DE VERA
 Manager, CPMISD

Approved by:


ATTY. GLEN A. PANGAPALAN
 General Manager, PFDA