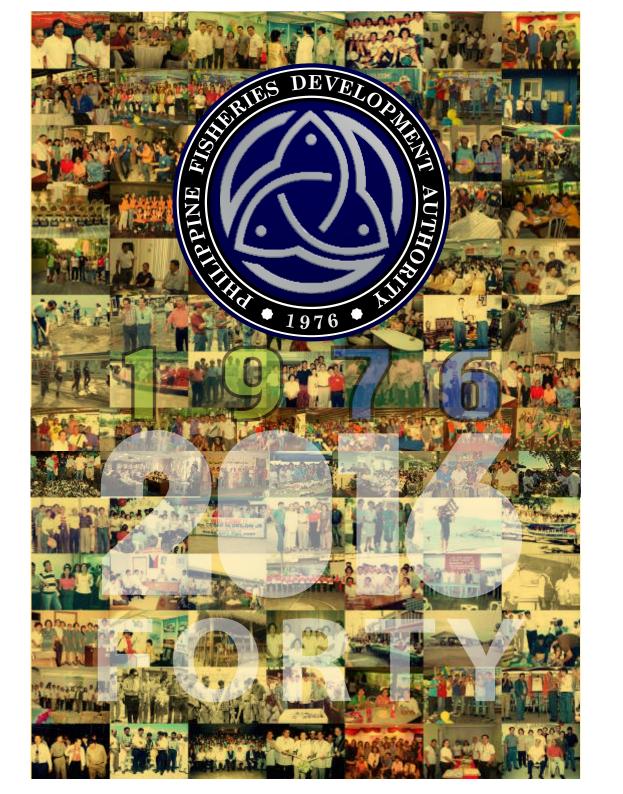




AnnualReport





## Message from the Secretary

Let me extend my warmest greetings to the management and staff of the Philippine Fisheries Development Authority on the occasion of the publication of its 2016 Annual Report.

We recognize the significant role that the fisheries sector must play in successfully pursuing the Duterte Administration's end-goal of providing Available and Affordable Food for All. With a population of more than 100 million and a fish per capita consumption of 38 kilograms, the demand for quality and affordable fish and fishery products is immense. Faced with both resource management issues and global concern on climate change, the challenge of ensuring "sapat na isda sa hapag kainan" and achieving a resilient and sustainable fisheries sector has become even more daunting, yet imperative.

Towards this vision, we in the DA fully recognize PFDA's contributions through the years of pursuing its mandate of ensuring efficient post harvest handling and fish distribution. Based on your performance scorecards with the Governance Commission for GOCCs, your 2016 performance was indeed impressive, with rising employee productivity and greater efficiency in fiscal management. I wish to commend the agency's officials and workforce for their continuing development and provision of fishery post-harvest infrastructure and facilities and their immense contributions to the DA's "Malinis at Masagaang Karagatan" Program. I also congratulate you for achieving a score of 4.01 in client services – a rating that is equivalent to "very satisfactory" in a recent survey conducted by the Development Academy of the Philippines (DAP).

With your outstanding performance in 2016, I am confident that the PFDA will continue to play its critical role in maintaining the affordability, quality and efficient distribution of fish, especially among the poor, in line with the Department's vision of a technology-based, competitive, sustainable, and inclusive agriculture and fishery sector. I urge you to bring further honor to the PFDA by performing our duties with greater commitment and dedication towards ensuring the sustained productivity of our marine or freshwater fisheries and uplifting the lives of our fisherfolk.

Sec. Emmanuel F. Piñol Department of Agriculture



### Message from the General Manager

#### Warm Greetings!

It gives me great pleasure to report to you the highlights of the remarkable performance of PFDA in 2016. Our Agency generated a net income of ₱293,173,963.82, which represents a significant 70.71% increase compared with the agency's net income in 2015. During the year in review, eight of the PFDA fish ports ended the year with positive growths, generating gross incomes that were higher than the incomes attained in previous years, ranging from 1.17% to 39.82% increments. A total of 456,350 MT of fish was unloaded at the regional fish port complexes, representing a 1% increase from the last year's volume. Similarly, the volume of fishery products processed at the PFDA ports jumped by 23% compared with the 2015 quantity.

PFDA has continuously strived to upgrade and improve its facilities in order to enhance the quality of fish and fishery products and keep up with the growing demands for globally-competitive products. In 2016, various improvement and upgrading work have been completed in NFPC, GSFPC, IFPC, DFPC, CFP and SFP.

On the other hand, 17 municipal fish ports were constructed nationwide in 2016, bringing the overall total to one hundred five (105). Of this total, ninety six (96) fish ports have been turned-over to Local Government Units (LGUs) and eight (8) fish ports are scheduled for turn-over.

Through the participation of the concerned local government unit, the PFDA jointly managed the operation of the Tacloban Municipal Fish Port in Tacloban City. In 2016, the total volume of fish unloaded in this port reached 7,173 kg, generating a total gross income of ₱4,103,758.69.

This performance demonstrates the resiliency and competency of the Agency, its management and rank and file, in achieving our Mission to contribute to the sustainable development of the fishing industry. Our efforts to improve our facilities and introduce new income-generating strategies continue to bear progress that is not only sufficient to support our operations, but to fulfill the needs of our client base, underpinned by strong competitiveness. But by and large, our accomplishments should further encourage us to move forward to widen our revenue base while at the same time exercising more efficient financial management and diligence in the management of our resources.

The outcome of our financial and operational indicators for the year has made us compliant with our commitments to the Government oversight bodies, particularly the Governance Commission for GOCCs. I congratulate everyone for collectively contributing to the attainment of a high level of performance in our scorecards with the GCG for 2016. This has given us assurance that the PFDA is faithfully doing its mandated responsibility, and we have to once again strive further to rally our collective competencies to meet the requirements of our clients and significantly contribute to the improvement of not only the quality of fish – but the quality of lives of our fisherfolk.

For these outstanding achievements, I would like to extend my grateful appreciation to the PFDA's officers and employees for their hard work and commitment. I would like to thank most especially our Department of Agriculture Secretary, Hon. Emmanuel F. Piñol and the PFDA Board of Directors for their guidance and direction that motivate us towards attaining excellence in the delivery of our services. In the coming years, let us solidify even more our team work and collective talents, so that our shared goal can be realized with better outcomes

Atty. Glen A. Pangapalan General Manager, PFDA



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# Highlights of the PFDA's Forty Years



### In the 70's:

In 1976, the Philippine Fish Marketing Authority (PFMA), was created by virtue of PD No. 977. The next year, in 1977, the Navotas Fish Port and Fish Market (NFPFM) started its operations to cater to the needs of the fishermen in the vicinity.

Several projects were also conceptualized and implemented during this time, such as the Tiangge sa Barangay project wherein PFMA engaged in direct selling of fish in Metro Manila. The Fish Market News Service and Price Monitoring System were also implemented.

#### In the 80's:

On February 8, 1981, the PFMA was renamed as the Philippine Fisheries Development Authority (PFDA), through Executive Order 772 amending PD 977, and at the same time, the Navotas Fish Port and Fish Market became known as the Navotas Fish Port Complex (NFPC). The Municipal Fish Ports Program was in full swing during this time, with the construction of a total of 42 municipal fish ports in 26 provinces. Also, two Regional Fish Ports began their operations during this decade under the Nationwide Fishing Ports Project Package I (NFPPP I); the Iloilo Fish Port Complex (IFPC) in 1985, and the Zamboanga Fish Port Complex in 1988.

As for the Ice plants and cold storages, 35 of these were turned over by the Bureau of Fisheries and Aquatic Resources (BFAR) to PFDA for rehabilitation and management.

The Northern Palawan Fisheries
Development Project was launched and
inaugurated during this time at Uson, Coron,
Palawan, funded by the Asian Development
Bank (ADB). This project was completed in 1994.

#### In the 90's:

In 1991, the Camaligan Fish Port (CFP) commenced its operations, the third fish port completed under NFPPP I. The operations of Lucena Fish Port Complex (LFPC) and Sual Fish Port (SFP) followed in 1992, the last regional ports completed under NFPPP I.

NFPPP II was initiated in 1995 with the operations of the Davao Fish Port Complex (DFPC). In 1996 came the initial operation of the 10-tonner package block ice plant in Dipolog City, Zamboanga del Norte, and the Bulan Municipal Fish Port in Sorsogon started its operations.

A 2-MT block Ice Plant and a 10-MT Cold Storage facility was installed and commissioned in 1997, at Pag-asa Island, Kalayaan, Palawan. The operations in General Santos Fish Port Complex (GSFPC) followed in 1998, serving the then booming tuna trade industry in the area.

# **In the New Millennium:**

In 2001, a total of 21 Municipal Fish Ports were turned over to LGUs nationwide, and a total of 14 IPCs leased out to the private sector nationwide. Also, the implementation of Fish Quality Assurance System - Good Manufacturing Practices and Hazard Analysis Critical Control Points – proper implementation of sanitary measures involving water and drainage system, personal hygiene of workers and working area and regular inspection and/or monitoring of hygienic practices was done the same year.

In 2002, a total of 25 MFPs were turned over to LGUs nationwide. Five years later, in 2007, the expansion of General Santos Fish Port Complex (GSFPC) was completed, and about 80 MFPs have been turned over to the respective LGUs.

The next year, in 2008, a total of 53 MFPs have been turned over to concerned LGUs and one remained under the joint management of the PFDA and LGU located in Infanta, Quezon. A total of 13 IPCS facilities have been leased out to the private sector nationwide.

Construction of seven MFPs were completed, making a total of 60 MFPs turned over to concerned LGUs in 2009, and 16 field surveys, 14 detailed engineering studies and 17 rehabilitation projects were completed.

The PFDA continued to lease out eight Ice Plants and Cold Storages in 2010 and, for the preparation of a Master Plan for the establishment of Fisheries Post-harvest Facilities, 28 surveys were conducted.

In 2011, the rehabilitation and improvement projects continued in the eight Regional Fish Ports that PFDA manages and operates, four MFPs were completed with another four on-going constructions by the end of the year. Sixty infrastructure assessment/validation surveys were conducted for the Master Plan.

Three MFPs and one Ice Plant and Cold Storage (IPCS) facility were completed with the same number of on-going projects as of December 2012. Also, 28 infrastructure assessment and validation surveys were completed for the Master Plan.





Come 2013, the rehabilitation and upgrading of projects in the eight Regional Fish Ports have been implemented. About 35 ice plants and cold storages have been leased out to private sectors. Two MFPs and two IPCS facilities were constructed, and 55 infrastructure assessment and validation surveys for the Master Plan were conducted. The public bidding process for the Post-Harvest and of the Infrastructure Component under the Transition and Investment Support Plan for the Autonomous Region of Muslim Mindanao was completed in the same year.

Throughout 2002-2013, the PFDA remitted half of its net income as dividend yearly to the National Treasury amounting to a total of PhP 66.7 M.

In 2014, five MFPs were constructed and implemented, totaling to 80 MFPs which have been turned over to LGUs nationwide, and one fish port located in Tacloban, Leyte which is jointly managed by the PFDA and the LGU. The rehabilitation and upgrading of Fishery Post-Harvest Facilities in five Regional Fish Port Complexes were completed in the same year. Infra-assessment/feasibility/detailed engineering studies and environmental impact studies were conducted in 26 MFPs and 7 IPCS, and 75 Infra Assessment/Validation Surveys were conducted in preparation of Master Plan.

Eleven improvement/rehabilitation projects on five regional fish ports were completed the next year, 2015. PFDA constructed eight MFPs, making a total of 88 MFPs which have turned over to LGUs.

The rehabilitation and upgrading of six Regional Fish Port complexes were completed and implemented in 2016. Construction, improvement, rehabilitation and upgrading of 15 MFPs were completed, totaling to 105; 96 fish ports have been turned over to LGUs while eight fish ports and nine IPCS established are for turn over to LGU.

There are still ongoing upgrades and projects for the fish ports, all being done in fulfillment of the PFDA's purpose to lend assistance to the fishing industry.

## Board of Directors



Emmanuel F. Piñol

Chairperson

Secretary, Department of Agriculture

Academic Qualifications:

Bachelor of Science in Development Communication

University of Southern Mindanao

Masters in Rural and Economic Development

University of Southern Mindanao

Professional Qualifications:

Public Relations Officer, National Grains Authority, 2006

**Editor**, Philippine News Agency

Mayor, M'lang Cotobato, 1995

Provincial Governor, Cotabato, 1998

Vice Governor, Cotabato, 2007



Regina Paz L. Lopez Member

Secretary Department of Environment and Natural

Resources, 2017

College Graduate

Newton College of the Sacred Heart, Boston

Masters in Development Management

Asian Institute of Management

Managing Director, ABS FOUNDATION

Chairperson, Pasig River Rehabilatation Commission

**Producer**. Sineskwela (educational television shows on Science, Math, Values, History and English for elementary and

Philippine Literature for high school

Vice-Chairperson, ABS-CBN Bayan Foundation

**Chair**person, Emeritus of Southeast Asian Children's Television



Mark A. Villar

Member

Secretary Department of Public Works and Highways

Academic Qualifications:

Bachelor in Economic, Political Science and Philosophy

Wharton School of the University of Pennsylvania

Masters in Business Administration

University of Chicago Booth School of Business

Professional Qualifications:

**President**, Crown Asia Corporation

Managing Director, Vista Land and Lifescapes

House Representative, Las Piñas

Chairperson, House Committee on Trade and Industry

Vice Chairperson, House Committees on Overseas Workers

Affilm, Labor and Employment, and Science and Technology

Member, Nationalista Party



Member

Secretary, Department of Trade and Industry

Academic Qualifications:

Bachelor of Arts in Economic

University of the Philippines

Masters in Development Economics

Williams College in Massachusetts

Professional Qualifications:

Executive Director, Advocacy Group, -Go Negosyo

**Executive Director**, RFM Corporation

Presidential Management Staff, Department of Trade and

Industry

Presidential Management Staff, NEDA



Tomas Escarez

Member

Officer-in-Charge, National Food Authority

Professional Qualifications:

**Deputy Administrator**, NFA Marketing Operations

Assistant Administrator, NFA

**Department Manager, NFA Central Office** 

Regional Manager, NFA

Assistant Regional Manager, NFA

Provincial Manager, NFA

Senior Grains Operations Officer, NFA

Provincial Public Relations Officer, NFA

Weigher and Checker, NFA Oriental Mindoro



Atty. Glen A. Pangapalan

General Manager, Philippine Fisheries Development Authority

Academic Qualifications:

Bachelor of Science in Commerce, Major in Economics

St. Mary's College of Tagum, Inc.

**Bachelor of Laws** 

University of Davao

Professional Qualifications:

Managing Partner/Lawyer

Mendez, Pangapalan Law Firm

Legal Officer

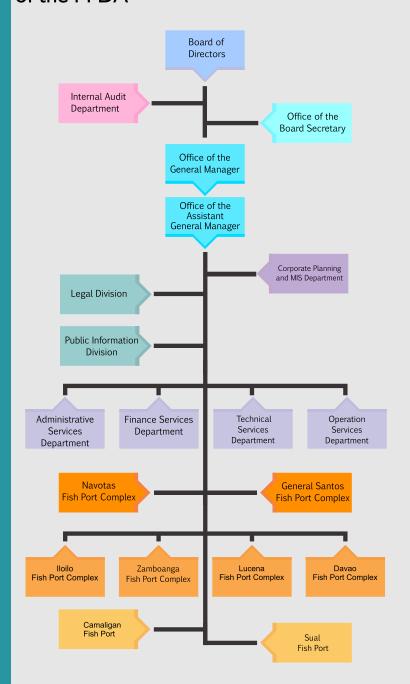
LYR Group of companies

Administrative Aide II

Local Government of Tagum City

Investment Promotion Officer

# Organizational Structure of the PFDA



# **V**ision

By 2020, PFDA should have achieved effective and sustainable postharvest facilities and infrastructure, contributing to enhanced competitiveness in the fisheries sector.

# Mission

Establish, operate and maintain strategic and globally competitive fishery post-harvest infrastructures and facilities, as well as provide market information and related services;

Conduct our operations prudently, providing viability and financial growth to assure continuous improvement of port facilities and delivery of service:

Satisfy our stakeholders' business needs with timely and quality service.

# Core Values

Outstanding service

**U**nity of purpose

**R**esponsiveness to needs of our stakeholders

**P**rofessionalism and integrity in our actions

Financial stewardship/stability

**D**edication to work and commitment

Adherence to excellence in corporate governance

# Corporate Social Responsibility Statement

PFDA ensures transparency, accountability and compliance with statutory laws on good governance in all aspects of our operations, in serving our stakeholders and communities, in the sustenance of the environment, in our communication plans, and in adherence to gender and development principles.

/

# This is PFDA

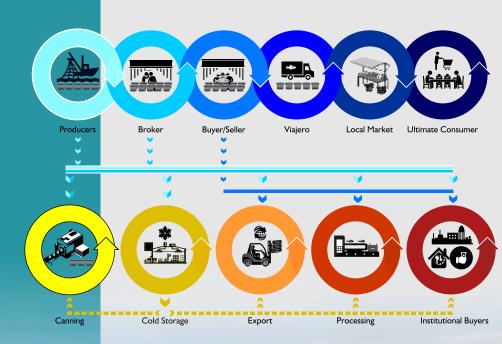
The Philippine Fisheries Development Authority (PFDA) aims to be EFFECTIVE. It establishes, operates and maintains strategic and efficient fishery infrastructures and facilities that are ensured to provide progress and relief to the post-harvest problems in the industry. Numerous studies and surveys are conducted by a professional team to guarantee the success of every infrastructure built by the PFDA.

The agency delivers not only effective, but also sustainable post-harvest facilities and infrastructures, providing viability and financial growth to assure continuous improvement of port facilities and delivery of service. In 1977, the very first Regional Fish Port, the Navotas Fish Port Complex, began its operations. Forty years later, it continues to make its mark in the fishing industry by now being ISO 9001:2008 Certified. It consistently renders assistance to the fisheries sector and consistently upgrades its systems to keep up with modern times.

By constantly aiming to perform better each year, the PFDA will continue to provide reliable service in accordance with its vision and in the fulfillment of its mission.

# Fish Distribution Channels

The fishing operations from the sea to the consumer seems like a straightforward process, but in reality, it requires a lot of work. The fish goes through many channels before it actually reaches the consumers, and the presence of the PFDA can be felt throughout this procedure.



# 2016

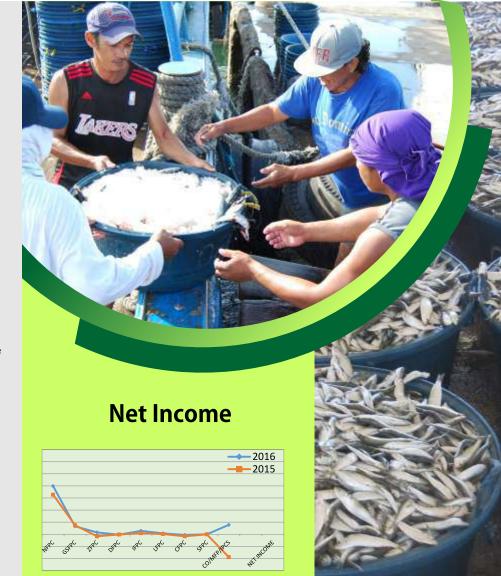
# Financial Highlights

The total net income of PFDA in 2016 increased significantly by 210.71%, recorded at ₱293.2M compared to 2015's ₱94.4M. The agency generated a substantial 10.60% increase in its gross revenue, or ₱718.3M in 2016, compared to ₱649.4M in 2015. The gross income comprised the consolidated earnings from operations of the various fish ports. The NFPC accounted for 49.10% of the total gross Income, or ₱352.7M followed by GSFPC which delivered 18.76% or ₱134.8M.

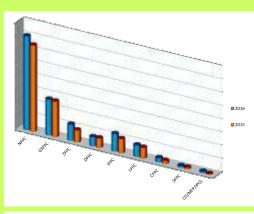
Revenues generated from Business Income were the primary sources, accounting for about seventy-one percent (71%) or P513.2M of the total gross income of the agency. These are incomes drawn from market fees, rental of land, facilities, building and equipments; revenue from sales and other business income. The eight PFDA fish ports ended the year with positive growths, generating gross incomes at about 1.17% to 39.82% higher than the gross income registered in 2015. CFP rebounded with a 39.82% increase in gross income.

On the other hand, the expenses incurred by the PFDA in 2016 totaled to ₱587.4M, an increase of 4.49% from ₱562.2M in 2015. Expenses comprised of Personal Services accounting for 47.71% of total expenditures; maintenance and other operating expenses at ₱307.2M or 52.29%.

In addition, R.A. No. 7656, states that the PFDA is required to declare and remit at least 50% of its annual earnings in either cash, stock or property dividends to the National Government. Dividends remitted to the Bureau of the Treasury for dividend year 2016 amounted to \$\mathbb{P}60.4M\$.



# **Gross Income**



PORTS	2016	2015
NFPC	₱ 352,686,583	<b>₱</b> 323,934,008
GSFPC	134,767,899	133,214,423
ZFPC	60,904,552	44,728,104
DFPC	33,922,981	34,807,374
IFPC	65,746,341	52,791,474
LFPC	43,385,823	40,206,204
CFP	15,825,894	11,319,053
SFP	5,854,334	6,005,986
CO/MFP/IPCS	<b>₽</b> 5,197,415	2,440,172
Total	<b>₱</b> 718,291,822	<b>₱</b> 649,446,828

Breakdown of Income	2016	
Permits and Licenses	₱ 99,116,446	13.80%
Service Income	101,215,366	14.09%
Business Income	513,171,078	71.44%
Other Income	4,788,932	0.67%
Total	₱ 718,291,822	100.009

PORTS	2016	2015
NFPC	<b>₱</b> 199,365,235	₱ 163,317,566
GSFPC	32,962,831	37,272,156
ZFPC	7,976,608	(8,251,109)
DFPC	(1,468,282)	(844,376)
IFPC	14,322,493	4,700,267
LFPC	3,803,183	1,062,691
CFP	(2,753,183)	(8,277,048)
SFP	8,825	(252,967
CO/MFP/IPCS	38,956,545	(94,369,688)
Total	<b>₱ 293,173,964</b>	₱ 94,357,490



The PFDA's main corporate activity is the management and operation of its regional fish port complexes located in strategic fish landing centers nationwide. The program's primary beneficiaries are the commercial fishing boat operators, municipal fishers, fish traders, fish processors, and exporters. These fish ports are provided with facilities such as:

- A. Landing quays, for easier and faster unloading of fish and fishery products
- B. Market halls, for its centralized trading
- Refrigeration facilities such as ice-making and cold storage for the proper preservation of the products
- D. Processing areas, to promote exportation of high-valued fish and fishery products; and
- E. Other structures and related facilities, such as breakwaters and slipways that are needed by fishing vessels.

To date, there are eight (8) regional fish ports that are operated by the PFDA. These are located at Navotas City, Sual (Pangasinan), Lucena City, Camaligan (Camarines Sur), Iloilo City, Davao City, General Santos City, and Zamboanga City.

To serve the Ports' clients better, the PFDA initiated the testing and development of automation of port operations, specifically the Harbor and Market operations last 2015 in LFPC and implemented the same in all the ports in 2016, with the exception of IFPC and ZFPC in which the procedure for implementation is still on-going.

Another initiative of the PFDA is the automation of Contract Monitoring and Accreditation System which have undergone development and testing in LFPC in 2016, and is expected to be fully implemented in all the ports by 2017.

# NAVOTAS Fish Port Complex

The Navotas Fish Port Complex (NFPC), the premier fish port in the Philippines and one of the largest in Southeast Asia, is situated in a 45.75 hectare land in the northeastern section of Manila Bay. Before the construction of NFPC, the location already served as a traditional landing place for commercial fishing boats. However, the process was tedious as the boats had to anchor some one to two and a half kilometers from the shore and wait for three days before the amphibian trucks could take the fish tubs from the boats and bring them to the fish market.

With the launching of NFPC, fish tubs can be directly unloaded at the quayside along the market hall. Through its facilities, the NFPC provides a range of services to both fishing and non-fishing vessels as it also serves as a business center with banking services, restaurants, ice plants and cold storage, markets, various business establishments as well as recreational facilities that provide clients with services to support their marketing transactions, and other facilities necessary for the fishery sector's operations.

Throughout the years, the NFPC continuously upgrades its services and management, thus rightfully earning its ISO 9001:2008 Certification, a feat that is a first among all the PFDA Fish Ports. The ISO-certified management system of NFPC reinforced its policy which is to provide quality harbor and market operation services in order to deliver the highest customer satisfaction.



#### **Accomplishments of NFPC for 2016**

Total Net Operating Income: ₱199,365,235.04

Number of port clients with Permit to Conduct Business: **17.028** 

Fishing vessel arrivals: **16,048** 

Volume of fish unloading: **169,437 mt** 

#### Improvements in the Port:

Rehabilitation of Daungan Avenue and upgrading of parking area between Market Halls 1 and 2 (Ph 1)

#### Top 5 species of fish unloaded:

 Tamban
 34,953.22 mt

 Galunggong (Round Scad) (LL)
 34,913.20 mt

 Galunggong (BB)
 17,859.66 mt

 Tulingan (Frigate Tuna)
 12,341.79 mt

 Bangus (Milkfish)
 11,418.66 mt

#### Port Utilization Rate:

Pier / Quay 124% Market Hall 101% Commercial / Industrial Land 100%





















### NFPC: Now ISO-Certified



The International Organization for Standardization (ISO) recently awarded the Navotas Fish Port Complex (NFPC), managed by the Philippine Fisheries Development Authority (PFDA), with a certification of compliance with ISO-Quality Management System (ISO 9001:2008).

This certification was pursued by the NFPC in observance of the Philippine Executive Order 605, directing all departments of the Executive Branch, including all government-owned and controlled corporations (GOCCs), to adhere to the ISO Standards on Quality Management System.

The ISO-certified management system of NFPC reinforced its policy which is to provide quality harbor and market operation services in order to deliver the highest customer satisfaction. The improvements done were focused on the harbor and market management system, but the entire administration and employees of the NFPC also adopted the new standards in order to ensure the project's success.

The quality management system benefits not only the clients of the NFPC but also all of its employees as they are expected to gain from overall reliability and dependability of service delivery, better working systems and workplaces, better team work and communications amongst staff members, and positive changes in the attitude of employees.

## ILOILO Fish Port Complex

The Iloilo Fish Port Complex (IFPC) is located in the traditional landing site of bagnetters and other fishing bancas in Iloilo City and nearby towns. Needless to say, once the IFPC began its operations, it became the center of fish trading not only to local fishers in the city, but also to those coming from different parts of Western Visayas.

The IFPC has a vast area of land which may be leased to clients who are looking for commercial spaces, and those who are in the agri-fishery related industry. Aside from providing post-harvest facilities to traditional fishers and fishing boat operators, the port also offers unloading and marketing facilities, communication facilities, and refrigeration facilities including cold storages.

The IFPC consistently innovates its operations and implements new projects in order to provide its clients with dependable services that are responsive to the needs of the fishing industry.

#### **Accomplishments of IFPC for 2016**





Number of port clients with Permit to Conduct Business:

Total Net Operating Income: ₱14,322,492.88

1,571



Fishing vessel arrivals: 2,329



Volume of fish unloading: 31, 341 mt



Top 5 species of fish unloaded:

Bangus 5.802.13 mt Baticuling 4.815.22 mt

(Frozen / Local)

Aloy (Bullet Tuna) 3,453.51 mt Tuloy (Bullet Tuna) 2,241.04 mt Mat-an 1,188.92 mt

(Japanese Mackerel)



#### Port Utilization Rate:

Pier / Quay	126%
Market Hall	91%
Cold Storage	82%
Processing Area	107%
Commercial / Industrial Land	80%



The Davao Fish Port Complex (DFPC) is located in a reclaimed land with a total of 4.5 hectares in Toril District, Davao. It is an alternative transshipment point in Asia and, together with the General Santos Fish Port Complex, is also considered as the center of trade within the East Asian Growth Area (EAGA).

The DFPC serves as a center for the collection, processing, storage, and packaging of fishery and other marine products for distribution to both domestic and export markets. It is frequented mostly by foreign fishing vessels which use the port's facilities in unloading, processing, and packaging cargoes consisting mostly of sashimi-grade tuna which are exported to markets abroad. It has been considered as one of the most modern commercial fishery post-harvest infrastructures in Mindanao.

The DFPC management aims to improve on its operational and financial performance to sustain its operations and generate additional income.



**Accomplishments of DFPC for 2016** 



#### Port Utilization Rate:

114% Pier / Quay Market Hall 75% Cold Storage Ice Plant 105% 8% Processing Area Commercial / Industrial Land



Top 5 species of fish unloaded:

674.56 mt 613.45 mt Galunggong 495 01 mt 282.92 mt Sansan Gulvasan 229.83 mt



Total Net Operating Income: - ₱1,468,282.50



2,778

Number of port clients with Permit to Conduct Business:



Volume of fish unloading: 2,587 mt



## CAMALIGAN Fish Port

The Camaligan Fish Port (CFP) was built on a 4.0 hectare property located near the river estuary of the Bicol River, in one of the most productive fishing grounds in the area. Its facilities include a multi-purpose pier, a market hall, and an administration building.

The CFP takes pride in its refrigeration system which is designed to meet international standards. This system is located in a separate building complete with 15-ton ice making plant, cold storage, and contact freezers ideal for processing.

The port aims to intensify its operations and economic performance in the years to come.



**Accomplishments of CFP for 2016** 



Top 5 species of fish unloaded:

Tulingan	26.45 mt
Tamban	24.07 mt
Matangbaka	20.54 mt
Galunggong	17.44 mt
Sapsap	9.02 mt



#### Port Utilization Rate

Tort Othization Nat	С.
Pier / Quay	198%
Market Hall	117%
Cold Storage	100%
Ice Plant	55%
Processing Area	71%
Commercial / Industrial Land	11%



Total Net Operating Income: **-** ₱2,753,474.06

Number of port clients with Permit to Conduct Business:

18



Fishing vessel arrivals:



Processed Products 373 mt



Volume of fish unloading: 183 mt



Ice Production 2,947 mt

# LUCENA **Fish Port Complex**

Located at about 140 kilometers southeast of Manila, the Lucena Fish Port Complex (LFPC) was constructed in a reclaimed area of 7.8 hectares. It is traditionally known as Dalahican Port, and currently serves as the main trading center for fish and other marine products not only in the Quezon province, but also in neighboring provinces such as Marinduque, Masbate, Palawan, and Bicol.

The LFPC provides facilities such as a multi-purpose pier, refrigeration building, shipyard facilities, warehouse, dormitory, and guest house. It also offers a wide expanse of raw land for lease which may be used for the development of commercial businesses and industrial establishments. The port aims to contribute to the country's food security by supporting an environmentally sustainable and competitive fishing industry by providing steadfast services, post-harvest facilities and infrastructure.

enhance the port's operations and improve its financial resources in the

### **Accomplishments of LFPC for 2016**





Number of port clients with Permit to Conduct Business: 721



Fishing vessel arrivals:



Port Utilization Rate:

Pier / Quay 210% Market Hall Cold Storage Ice Plant Processing Area 100% Commercial / Industrial Land



Volume of fish unloading: 23,962 mt



Top 5 species of fish unloaded:

Tamban	3,290.76 mt
Galunggong	2,300.23 mt
Bangus	1,814.55 mt
Tilapia	1,261.81 mt
Gulyasan	538.39 mt



Ice Production 5,561 mt



## SUAL Fish Port

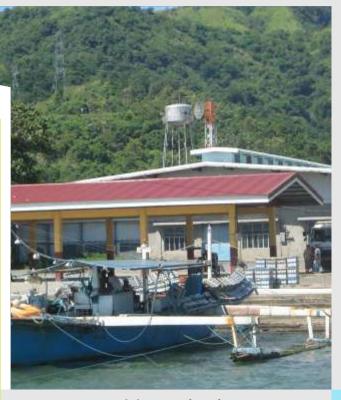
Prior to the establishment of the Sual Fish Port, its location was already a thriving seaport. Way back in 1571, the residents of Sual were already actively trading with their Asian neighbors. Hence, in order to improve the town's fish trading industry and to intensify trade in fishery and other agri-based products in Northern and Central Luzon, the Sual Fish Port was established in 1992.

The SFP is constructed in a 3.2 hectare reclaimed land located at Poblacion, Sual, Pangasinan. It provides basic post-harvest facilities and services to the fishery sector in Region 1. It was designed for the unloading of rich marine products of Lingayen Gulf and the waters of the western coastline of Pangasinan and the harvests from the province's vast inland waters.

Although the port is relatively small as opposed to the other Regional Fish Ports, its management envisions that, with perseverance and hard work, their operations and economic performance will be running alongside other contemporary fish ports nationwide.



Improvements in the Port: Concreting of road network from gate to pier and construction of water pump house.



### **Accomplishments of SFP for 2016**



Total Net Operating Income: ₱8,824.63



Fishing vessel arrivals: 645



Pier / Quay	151%
Market Hall	100%
Ice Plant	100%
Commercial / Industrial Land	52%



Number of port clients with Permit to Conduct Business:



Volume of fish unloading: 2,842 mt



Top 5 species of fish unloaded:

Galunggong	1,015.18 r
Tuna (Yellow Fin)	542.69 mt
Gulyasan	310.43 mt
Dilis	138.45 mt
Alumahan	88.57 mt

# **ZAMBOANGA Fish Port Complex**

Strategically located in Western Mindanao, the Zamboanga Fish Port Complex (ZFPC) is one of the key trading locations between the East Asia Growth Region and Mindanao. Once it commenced its operations, the ZFPC became the largest marine products processing center in Peninsular Zamboanga.

It renders services to the PFDA clients in Region IX, specifically those who are in need of fish processing facilities that are export-oriented. The diverse array of high quality marine products that are being produced at the port led to the strengthening of trade links in Western Mindanao and the East Asia Growth Region.

### **Accomplishments of ZFPC for 2016**



Total Net Operating Income: ₱7,976,608.17



Number of port clients with Permit to Conduct Business: 1,382



Fishing vessel arrivals: 11,307



Volume of fish unloading: 19.279 mt



FOIL Offitzation Nate.	
Pier / Quay	127%
Market Hall	89%
Cold Storage	49%
Ice Plant	79%
Processing Area	55%
Commercial / Industrial Land	47%



Top 5 species of fish unloaded:

Tamban	6,442.81 mt
Matangbaka	4,338.68 mt
Pusit	1,529.37 mt
Galunggong	1,369.90 mt
Tulingan	704.20 mt



# **GENERAL SANTOS**Fish Port Complex

Located at the Tuna Capital of the Philippines, General Santos City, the General Santos Fish Port Complex (GSFPC) has emerged as the region's principal trading port. It started its operation in 1998 in a 36 hectare land. It is of great importance in East Asia Growth Area as it is noted to be the major fishing post-harvest infrastructure in the Mindanao

It serves the tuna trade industry in the area and has attracted investors involved in the fisheries industry, among which are some of the largest companies in the Philippines' fishery sector.

The GSFPC Management sees to it that extra effort is exerted in promoting the port to possible investors and create other sources of revenue to uplift its overall performance.

### **Accomplishments of GSFPC for 2016**



Total Net Operating Income: **P32,962,831.22** 



Fishing vessel arrivals: **16,757** 



Top 5 species of fish unloaded:

 Skip Jack Tuna (Frozen / Foreign)
 70,208.38 mt

 Perit
 30,999.81 mt

 Skip Jack Tuna
 13,275.88 mt

Bodboron 8,946.32 mt Yellow Fin Tuna 5,460.70 mt



Number of port clients with Permit to Conduct Business: **13,007** 



Volume of fish unloading: **206,719 mt** 



#### Port Utilization Rate:

 Pier / Quay
 103%

 Market Hall
 87%

 Cold Storage
 61%

 Ice Plant
 69%

 Processing Area
 105%

 Commercial / Industrial Land
 52%



# Overall Regional Fish Port Utilization Rate - Cy 2016



144%





95%





59%





80%

69%

Industrial Land

58%

The average actual utilization rates of piers/quays, market halls and commercial/industrial lands have favorably exceeded the Agency targets. On the other hand, the cold storage and ice making facilities, as well as the processing areas went below the respective target

The high utilization rate of piers is due to the fast turnaround of municipal fishing vessels and the multiple banking of commercial vessels. The market halls in NFPC, SFP and CFP were fully utilized as well. The 1% and 17% utilization average of the NFPC and CFP were attributed to the extension of 2 market bays and provision of office space at the mezzanine of one of the bays to Dragon Maru Sea Ventures, respectively.

The CFP's cold storage facility was fully utilized, while other ports' were underutilized either due to lack of raw materials to store and/or unattractive to clients. The low

utilization rates of the Ice Plant in some ports was due to ammonia leakage (LFPC) and ceased operation of clients-Dragon Maru Sea Ventures, Inc. and Fukui Foods Phils., Inc. (CFP).

The IFPC and GSFPC exceeded the respective processing area's maximum capacity. The clients of these ports have extended operations outside the area of the processing facility. However, due to shortage of raw materials, processing activity at DFPC was negligible.

The NFPC's commercial/industrial area is highly in demand in the fishing industry being the traditional fish landing area in metropolis. The IFPC's remaining commercial/industrial area available for lease at the end of 2016 was 20%, while 39% in LFPC and DFPC, and 48% in GSFPC and SFP. The CFP area had the highest percentile rate of non-occupancy.

# Rehabilitation and Improvement **Programs For 2017**

Under the approved Nationwide Fish Ports Project (NFPP) are the plans for rehabilitation and improvement of existing post-harvest facilities, and construction of new facilities for the selected five regional fish ports, namely: Iloilo Fish Port Complex (IFPC), Davao Fish Port Complex (DFPC), Lucena Fish Port Complex (LFPC), Camaligan Fish Port (CFP), and Sual Fish Port (SFP).

In a separate project, the rehabilitation and improvement of the existing port facilities, as well as procurement of more modern facilities and equipment for the Zamboanga Fish Port Complex is also plotted.

RFP	LOCATION	BUDGET
Iloilo FPC	Brgy. Tanza, Iloilo City	984.46
Davao FPC	Bary. Toril District, Davao City	376.61
Lucena FPC	Brgy. Dalahican Lucena City	845.38
Camaligan FP	Brgy. Dugcal, Camaligan Camarines Sur	289.52
Sual FP	Brgy. Poblacion Sual, Pangasinan	563.26
	NFPP TOTAL:	3.06 B
Zamboanga FPC	Brgy. Sangali Zamboanga City	1.16 B

# **Customer Satisfaction** Rating

The Customer Satisfaction Survey (CSS) was a project which the PFDA commissioned the Development Academy of the Philippines (DAP) to conduct. The research project ran for nine months, commencing in February 2016 and ending in October of the same year. It covered the eight regional fish ports of the PFDA.

The study was done in order to determine the level of satisfaction of customers in terms of the essential services provided by the PFDA in the eight ports mentioned, to examine the service dimensions valuable to PFDA's clients/customers, and to come up with recommendations based on the results of the CSS for continuous improvement on the PFDA's overall performance.

Primary data-generating tools were used by the DAP CSS Team, namely: (1) site visitation and observation, (2) administration of survey questionnaires which were installed in the CSS Team Members' tablets and android phones, and (3) Focused Group Discussion (FGD) with the indirect fish port clients.

Surveyed respondents were categorized based on years transacting or using the fish port, thus enabling the PFDA to gauge the overall satisfaction of the clients in the services they receive from each

Overall Net Satisfactio
Rating per Port

All Ports	82.04%
Camaligan FP	100%
Iloilo FPC	100%
Lucena FPC	91.67%
Sual FP	85.71%
General Santos FPC	82.86%
Navotas FPC	77.78%
Davao FPC	66.67%
Zamboanga FPC	54.55%



**Municipal Fish Ports Program** 

The Municipal Fish Ports Program entails the provision of smaller fish landings and market facilities designed to cater to the needs for postharvest facilities in selected fishing communities nationwide. These fish ports are established by the PFDA and then turned over to the local government units (LGU) for management and maintenance. In addition to the construction of the ports, the PFDA also ensures that the members of the LGU are equipped with knowledge and trainings on the management and operation of the port.

This program aims to aid smaller communities where the fishing industry also thrives, and which require assistance in postharvest facilities. In locations where the Regional Fish Ports are far, the Municipal Fish Ports also serve as satellite ports for clients.

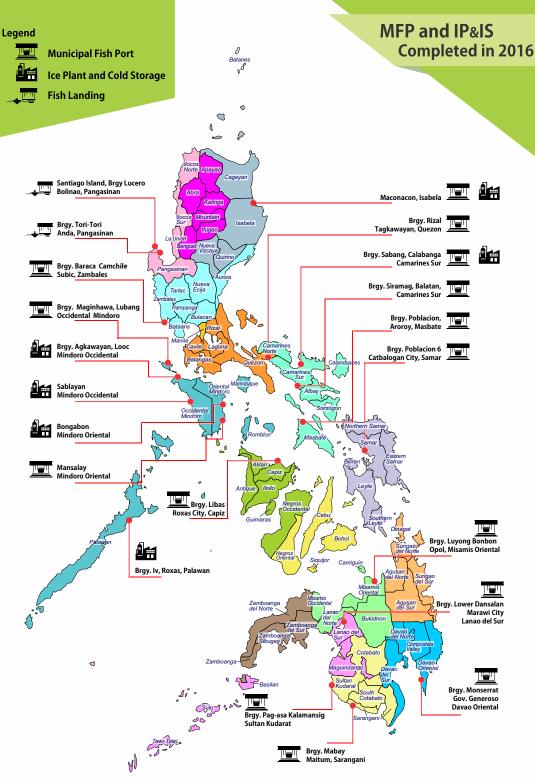
Over the years, the PFDA has constructed a total of 105 Municipal Fish Ports. Out of this, it has turned over a total of 96 fish ports to Local Government Units with the other 8 that are yet to be turned over. There is one, located in Tacloban, Leyte, which is under joint management of the PFDA and the LGU of Tacloban.

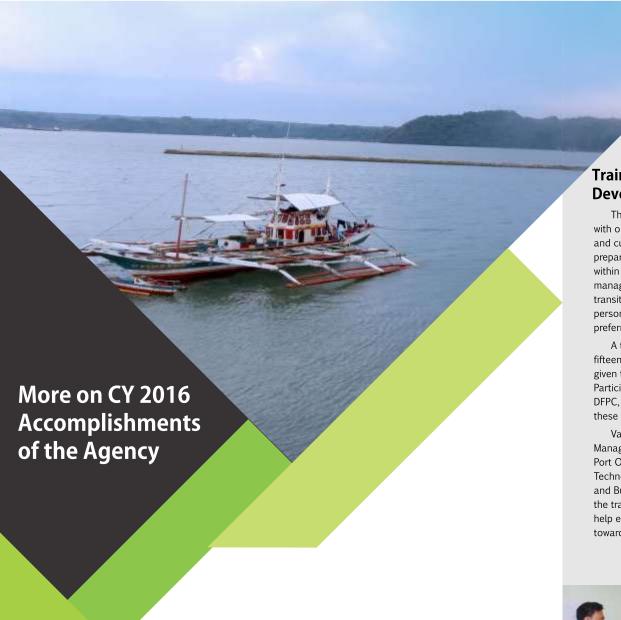
**Ice Plants and Cold Storages Program** 

The Ice Plants and Cold Storages Program answers the storage and preservation needs of the fishers by providing ice making machines of different scales and cold storage facilities of varying capacities. It helps in supplying the ice requirement of the fishing industry in key production areas. This program is an indispensable factor in sustaining fisheries development, ice being an important input for preserving the freshness and quality of fish and other commodities.

At present, the PFDA has constructed 79 ice plants. Four of which are on lease to private sectors, and 15 of which have been turned over to local government units.







# Trainings and Career O O Development Programs

The PFDA aims to provide its employees with opportunities to enhance their skills and cultivate their abilities, as well as prepare them for higher-level positions within the agency. This is the process of managing learning, leisure, work, and transitions in order to move toward a personally determined and evolving preferred future.

A total of fifty seven (57) Off-House and fifteen (15) In-House Training Courses were given to PFDA employees in 2016.
Participants from the Central Office, GSFPC, DFPC, IFPC, LFPC, ZFPC and CFPC attended these trainings/seminars.

Various subjects such as Financial Management, Administrative Management, Port Operations, Procurement, Information Technology, Technical Writing, Engineering and Building Construction were provided in the training programs. These courses will help employees to move competently towards their future career development.

# 2016 Trainings and Career Development Programs

_	Off-house	
Ti	raining Courses	Participants
Central Office	17	40
Navotas FPC	7	10
General Santos FF	C 18	71
Davao FPC	6	11
Iloilo FPC	3	3
Lucena FPC	4	6
Zamboanga FPC	2	3
Total	57	144
Te	In-house	Number of
	aining Courses	Participants
Central Office	4	150
Central Office Navotas FPC	4 1	150 39
	1	
Navotas FPC	1	39
Navotas FPC General Santos FF	1 PC 5	39 160
Navotas FPC General Santos FF Davao FPC	1 PC 5 2	39 160 31
Navotas FPC General Santos FF Davao FPC Iloilo FPC	1 PC 5 2 1	39 160 31 26
Navotas FPC General Santos FF Davao FPC Iloilo FPC Lucena FPC	1 C 5 2 1	39 160 31 26 38





# PFDA Gender And Development (PFDA-GAD)

The PFDA aims to promote adherence to the principles on gender and development in all its activities and operations. For this reason, the Gender and Development Program (GAD) has been established. Its first activity for the year was the National Women's Month Celebration, which supported the call for gender equality in leadership and decision making positions and prepared women and girls to reach their ambitions.

It was followed with three activities, headed by the GAD Technical Working Group, in fulfillment of its advocacy program; an Orientation on Gynecological Disorders covered in the Special Leave Benefits for Women, the public event "Sama-samang Pagsulong sa mga Agenda ni Juana" which was held in Quirino Grandstand, and film showing of Barber's Tales and Bona. GAD also held a Workshop on Gender Mainstreaming Evaluation Framework (GMEF) among the senior staff of the Central Office and Regional Ports.

In relation to "Agenda ni Juana" program, the employees of PFDA Central Office and Navotas Fish Port Complex participated in the crowdsourcing of women's agenda launched by the Philippine Commission on Women (PCW) during the National Women's Month Celebration. This activity was done to broaden the public's engagement in crowd-sourcing mechanism and as basis for what women's issues should be prioritized by the new administration in the next six years.



# Combining Risk Management Committee with the Audit Committee

Risk Management is the process of identifying, managing, and assessing risks and uncertainties. These are influenced by both internal and external risks, scenarios, and events that could impede the organization's capability to perform its strategic objectives.

In compliance with the Code of Corporate Governance for GOCC's, the PFDA has taken steps to incorporate Risk Management within its standard operating procedures. During the third quarter PFDA Board Audit Committee meeting for 2016, the PFDA Board Secretary, Atty. Edward M. Campos, discussed the proposal of creating a Risk Management Committee and combining its functions with the Audit Committee.

According to him, this combination is allowed by the Code of Corporate Governance for GOCCs, and will not cause any conflict between the Risk Management and Audit Committee's functions.

Prior to this, the PFDA's Internal Audit Department already conducted a Risk Assessment Seminar on July 2015 at the Agricultural Training Institute (ATI), and a Seminar on National Guidelines on Internal Control Systems (NGICS) and Accountability in March 2016, held at the Philippine Coconut Authority (PCA). The Deputy Executive Secretary, Atty. Alberto A. Bernardo, served as the resource person for both seminars.



# Integrated Corporate === Reporting System

In response to the growing demand for a broader information set and the increasing expectations to disclose information through the web, an integrated approach to reporting was conceptualized in what has become now the web-based Integrated Corporate Reporting System of the Philippine Fisheries Development Authority (PFDA ICRS).

The PFDA ICRS forms part of the Automation Plan which will serve as the reporting facility of the three component systems which are the Finance Information System, Administrative Information System, and the Integrated Port Operations System.

By year 2020, the PFDA is envisioned to be fully automated, creating a secure network in which all the offices can upload data and information to be accessed by anyone and everyone within the agency.





# **On Project Development**



#### **Completed Feasibility Studies:**

- 1. Construction of Real Fish Port Phase 2 in Brgy. Ungos, Real, Quezon
- 2. Construction of Fish Landing and Ice Plant in San Vicente, Northern Samar (2016 Subsidy)
- 3. Construction of Municipal Fish Port in Oras, Eastern Samar (2016 Subsidy)
- 4. Construction of Municipal Fish Port in Dolores, Eastern Samar (2016 Subsidy)
- 5. Construction of Tangub City Fish Port in Tangub, Misamis Occidental

- 6. Improvement/Rehabilitation of Certain Facilities of ZFPC (2016 Subsidy)
- 7. Construction of Municipal Fish Port in Panganiban, Catanduanes (2016 Subsidy)
- 8. Construction of Municipal Fish Port in Sasmuan, Pampanga (2016 Subsidy)
- 9. Construction of Fish Port in Brgy. Poblacion, Bulan, Sorsogon (2016 Subsidy)
- 10. Construction of Dapa Municipal Fish Port in Brgy. Poblacion 13, Dapa, Surigao del Norte

#### Seventy four (74) Infra Assessment Surveys and studies conducted/completed in the following provinces (cities/municipalities):

#### Cebu (3 cities & 18 municipalities)

- 1 Toledo City Tuburan
- 12 Boljoon 13 Dalaguete
- Asturias Balamban
- 14 Oslob 15 Santander
- Barili
- 16 Cebu City
- Duman jug
- 17 Carmen 18 Sogod
- Badian

Alcantara

- 19 Borbon
- 9 Alegria
- 10 Ginatilan
- 20 Catmon 21 Danao City
- 11 Argao

### Palawan (3 municipalities)

- 43 San Vicente
- 44 Roxas
- 45 Taytay

#### Samar (1 city & 11 municipalities)

- 46 Pinabacdao
  - 47 San Sebastian
- 52 Tarangnan 53 Calbayog City
  - 48 Sta. Rita
- 54 Jiabong

- 49 Villareal
- 55 Paranas
- 50 Marabut
- 56 Gandara
- 51 Basey
- 57 Sta. Margarita

- Bohol (11 municipalities) 22 Loon 28 Ubay
  - 23 Calape
- 29 Bien Unido
- 24 Tubigon
- 30 Jetafe

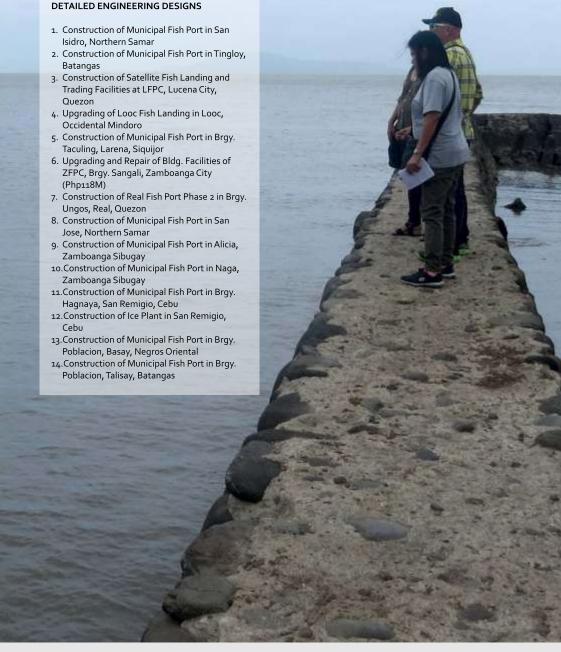
- 25 Clarin 26 Inabanga
- 31 CP Garcia 32 Talibon
- 27 Buenavista
  - Southern Leyte (1 city & 12 municipalities)
- Catanduanes (10 municipalities)
  - 33 Virac
  - 34 Bato 35 Baras
- 38 Panganiban 39 SanAndres 40 Caramoran
- 41 Bagamanoc
- 36 Gigmoto 37 Viga
  - 42 Pandan

- Camarines Norte (4 municipalities)
  - 58 Talisay
  - 59 Vinzons
  - 60 Jose Panganiban
  - 61 Pracale

- 62 Maasin City
- 69 Pintuyan
- 63 Macrohon
- 70 San Francisco

73 Hinunangan

- 64 Silago
- 71 Lilo-an
- 65 Tomas Oppus
  - 72 San Juan
- - 74 Anahawan 68 San Ricardo
- 66 Padre Burgos 67 Malitbog



### **Audited Financial Statement**



Republic of the Philippines
COMMISSION ON AUDIT
Commonwealth Avenue, Quezon City

#### INDEPENDENT AUDITOR'S REPORT

THE BOARD OF DIRECTORS
Philippine Fisheries Development Authority
PCA Annex Building I
Eliptical Road, Dilliman, Quezon City

We have audisid the accompanying financial statements of the Philippine Fisheries Development Authority (PFDA), which comprise the bearing sheet as of December 31, 2016, and the statement of revenues and expenditures, statement of changes in net worth and statement of loss firew for the year then ended, and a summary of significant accounting policies and explanatory information.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with State accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are the frost material meetatement whether due to floud or error.

#### Austrar's Resonats/bills

Our responsibility is to express an opinion on these financial externents based on our audit. We conducted our audit in socordance with international Standards on Auditing. Those standards recover that we comply with ethics requirements and plan and pathom fine audit to obtain responsible assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain switt enidence about the amounts and disclosures in the financial etatements. The procedures selected depend on the equitor's judgment, including the assessment of the intex of material missessment of the individual advantants, whether due to that of entry. In making those risk sessessments, the auditor considers internal control relevant to the entry's properation and the presentation of the financial statements in order to design suits procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entry's infarmal control. An audit ties includes evaluating the expropriationals of accounting policies used with the resonancements of accounting policies used with the resonancement of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a besis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of PFDA as at December 31, 2016, and of its financial performance and its cash flows for the year then ended in accordance with State accounting principles.

COMMISSION ON AUDIT

Make M. VALENTIN
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State Audion
OID-Supervising Audion
Audit Group to PPDANDANTA
Cluster S- Agricultural and Natural Resources
Corporate Government Sector

May 10, 2017

#### PHELIPPASE PONISHER DEVOLUTIONS AUTHORITY BINTHMENT OF CHANGES IN NET WORTH For the Year Sodiel December 21, 2016 (In Philippins Peec)

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Defaut lend of the year		(872,768,980)	(\$33,590,198)
NET WORTH (DEFICIT)		98.306.643	(212,865,608)

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#### PRELITIVE PERCENSE DEVELOPMENT AUTHORITY STATEMENT OF REVENUES AND EXPENDITURES For the Tele Remain Datement D. 2016 (In Products Pale)

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The Motor on pages 8 of 23 formulation Press thermal statements

# elebrating the People Behind PFDA for the Past 40 Years

Office of the General Manager

Atty. Glen A. Pangapalan



Internal Audit Department Gloria P. Vasquez Officer In Charge



Office of the Asst. General Manager

Atty. Loralie C. Datahan



Corporate Planning and MIS Department

Iris R. De Vera Manager



Office of the Board Secretary

Atty. Edward D. Campos



**Legal Division** 

Henry A. Umil Jr Officer-In-Charge



Public Information Division

Girlie R. Hilario

Division Chief



Administrative Services Department

Victor L. Lizardo Manager



Finance Services
Department

Jose A. Ruiz, Jr. Manager



# Operations Services Department

Eric M. Sims Officer-In-Charge





Technical Services
Department

Jose Ephream M. Fernandez *Officer-In-Charge* 



Navotas FPC
Engr. Miguel B. Lamberte
Port Manager





**Commission On Audit** 

Ma. Thelma C. Quijano State Auditor IV



**General Santos FPC** 

Luisito-Romeo M. Correa *Officer-In-Charge* 



## **Davao FPC**

Albert P. Aguinaldo Officer-In-Charge



# **Iloilo FPC**

Custodio L. Balaoing Officer-In-Charge



# **Zamboanga FPC**

Romeo C. Makinano Officer-In-Charge



**Sual FP** 

Juanito B. Vasquez Officer-In-Charge



## Lucena FPC

Jose M. Abarquez Port Manager



# **Camaligan FP**

Carlos E. Hagosojos Port Manager





PCA Annex Building I, PCA Compound, Elliptical Road, Diliman, Quezon City 1101 Tel. Nos. 925-6141 / 925-6138 pid@pfda.gov.ph

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